

Global Project Portfolio Management Leader

- Complex IT Programs
- M&A Integrations
- Strategic Business Transformations
- Globally Mobile

Dynamic innovator who makes complex project portfolios succeed.

Specialties: PMP Certified Expert International Program + Project Manager (Agile, Hybrid-Agile, Waterfall), Complex Portfolio Leader (IT, M&A, Business Transformations), Business Software Architect + IT Lifecycle Owner, PMO Builder + Rescuer, M&A Integration Strategies Consultant, M&A Best Practices + Tools Implementer, Project Financials and P&L Responsible, MS Project Power-User

Accomplishment Highlights (<https://www.linkedin.com/in/roman-wasylyevych-pmp/>)

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| <u>PMP Certified Global PMO Rescue + Development</u> | <ul style="list-style-type: none">• CDK Global: Project Management Center of Excellence (PM CoE)• ADP Dealer Services (DS): Integration Management Office (IMO)• Apriso: Global Project Management Office (GPMO) |
| <u>Complex Portfolio Leader (M&A, IT, Process Improvement, Business Transformations)</u> | <ul style="list-style-type: none">• CDK Global: \$200+MM Enterprise-wide post-spin Business Transformation (12 Programs, 230 projects)• ADP Dealer Services M&A: \$2B spin from ADP, Inc (7 programs, 57 teams); \$1B value of 22 deals (25 countries involving 3,000+ staff)• Apriso: Manufacturing + Logistics Execution Software implementations• VVoA/V-Crest/ADP DS: IT application development + launch program management; Latin America region start-up & build-out |
| <u>P&L Responsible</u> | <ul style="list-style-type: none">• ADP Latinoamérica (5 years), Apriso Canada (4), CDK PM CoE (2) |

CDK Global, LLC

Hoffman Estates, IL; Troy, MI; MI-Home Office

(Formerly Dealer Services (DS) Division of **ADP, Inc.**)

Global market leader providing integrated technology solutions (DMS: Dealer Management (ERP) Systems); digital marketing; professional services) to over 27,000 Auto, Truck, Motorcycle, Marine, Recreational Vehicle and Heavy Equipment dealers (\$2B NASDAQ listed; 9,000 Associates in 30+ countries)

CDK Global Sr Director, Enterprise Business Transformation Portfolio 2015-2017

- 12 C-Level driven programs of 230 projects targeting a 10% EBITDA increase

CDK Global Sr Director, Project Management Center of Excellence (PM CoE) 2014-2017

- Built PM CoE team, tools, processes; facilitated project management transformations throughout an internal PMO-less (from a Portfolio - Program - Project Governance perspective) global enterprise
- Implemented Microsoft Enterprise Project Server Online, replacing Planview PMO Governance

ADP Dealer Services (DS) Director, Enterprise Divestiture Portfolio 2014-2014

- \$2B 9,000 person divestiture of the DS Division into a new publicly traded CDK Global, LLC from the \$10B ADP public company planned and executed within 8 months; 7 C-Level driven programs with 57 teams, co-led with an ADP Corporate counterpart; 44 locations with customers in 110 countries

ADP DS Director, M&A International Corporate Development Integration 2006-2014

- Portfolio Managed (from Due Diligence through Integration through multi-year Post-Integration Reviews) \$1B cumulative Deal value for 22 deals across 25 countries; \$560M pre-Deal cumulative target annual revenue; 3,050 target staff onboarded, 140 divested; 20-100 integration project team members per deal. Selected Operational Results:
 - Integrated a large multi-national UK based private company with a group of multi-country Dealer tech enablement companies into a 41 country 2,000 person international B-B IT Services division
 - Rolled-up and integrated international distributors across Europe, Asia and the Middle East
 - Huge US integration of a 1,000 person digital marketing (websites and advertising) company
 - Integrated an innovative multi-channel business tech services company into a new Nordic region
 - Two divestitures: one to Private Equity (UK), one to a JV (US)

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- Data mining group; Canadian adjacent market acquisition; US JV launch with two acquisitions
- The above represent a variety of Asset, Equity & Carve-Out acquisitions and divestitures
- **M&A International Corporate Development Integration Management Office (IMO) innovations:**
 - Researched, designed, developed and configured a professional Deal Project Management process and advanced tools to enhance project consistency and deal integration quality; benchmarked these to best practices; implemented Microsoft Enterprise Project Server
 - Included: hybrid-agile methodology, target / consultant data rooms, scope management tools, data-marts, issues / risks tracking, and an ROI Review process with multi-level Executive dashboards covering IRR, Valuations and Key Stats tracking to satisfy all stakeholders

ADP DS Legal Department Program Manager

2004-2005

Apriso

Windsor, ON, Canada; Long Beach, CA

Supply Chain and Logistics Execution “event-driven, real-time, process-aware” software and services provider

Apriso Professional Services PMO Program Manager

2002-2004

- Managed 6 Project Managers and a portfolio of 140 projects; \$7M annual Supply Chain Execution Professional Services revenue; clients: US Military, major Manufacturers, Logistics companies
- Responsible for client satisfaction from planning through implementation / launch / support
- Built a sophisticated home-grown global Professional Services Administration tool-kit

Apriso Canada Region General Manager

1999-2004

- Full P&L responsibility; 11 Dev & Prof. Services staff; CA \$1M revenue; President’s Club (2001)

ADP Latinoamérica, SA de CV

México City, México; Auburn Hills, MI

(ADP, Inc. DS Division subsidiary) Integrated vehicle Dealer systems (DMS) & services provider for Latin America

ADP Latinoamérica Region General Manager

1994-1999

- Full P&L responsibility; 34 associates in MX, VZ, US; increased annual revenue from US \$150K to \$800K; managed all Manufacturer Relations for the region; President’s Club (1997)
- **ADP DS Director, Latin America Market Development:** Front-end M&A activities: Latin America DMS competitive intelligence, market and target research; identified and executed equity opportunities
 - ADP Mexico: negotiated and purchased InfoProcess; ran its Operations; divested it to Autum
 - ADP Venezuela: establish ADP de Venezuela; divested it to Autum
 - Brazil: took 2 targets through Due Diligence + Integration planning, but ADP exited Latin America
- **ADP DS Director, Product Programs + Marketing:** Manufacturer interface market research, OEM program management collaboration, product specification, launch kits, and pilot management

Volkswagen of America

Auburn Hills, MI; Puebla, México; Warren, MI

V-Crest Systems was a US/Canada/Mexico DMS subsidiary of VWoA’s Dealer Computer Services group

VWoa V-Crest International Staff Analyst Dealer Management Systems (DMS)

1991-1994

- VW de México: tropicalized, platform migrated, and launched VW Mexico (TIC) HP/9000 DMS

VWoa DMS Development Chief Architect, Business Systems Analyst, Programmer

1982-1991

- Developed key DMS modules and managed platform migrations: HP/3000 > IBM S/36 > IBM AS/400

Education: BS Computer Science - Wayne State University; Detroit, MI

Certification: Project Management Professional - Project Management Institute

Languages: English (native), Spanish (intermediate), Ukrainian (native)

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| Global Catalyst for Change | Seasoned, Skilled and Results Focused Professional |
| Strategic Thinking Expert | Best Practices Consultant + Implementer in Multiple Disciplines |
| Innovator & Chaos Resolver | Versatile, Effective, Creative, Thorough |
| Leader with Integrity | Inspiring and Empowering, Tenacious yet Flexible Collaborator |